



Securities International Limited

Innovative Funding and Investment Solutions

Corporate Brochure

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Sydney

Hong Kong

London

Chicago

Australian Financial Services License (260231)



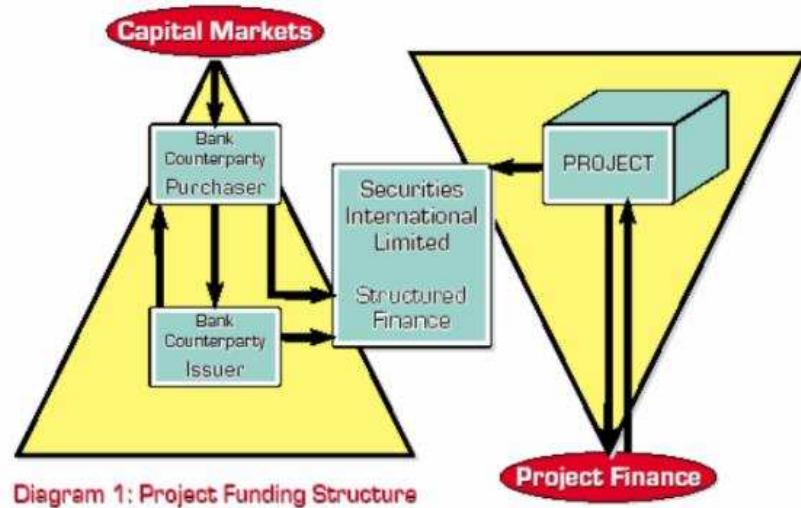
Profile

Securities International Limited (ACN No. 073 988 226) operates under an Australian Financial Services Licence No. 260231 pursuant to section 913B of the Corporation Act 2001.

Securities International Limited (SIL) is aware that the securities industry worldwide is currently subject to major structural and operational change and thus the underlying economics of the banking firm is changing rapidly. The business undertaken by banks, the type and range of institutions conducting banking business and the way that traditional banking business has been undertaken are being transformed as pressures cause banks to move towards a structure of “**Contract Banking**”.

The dominant pressures combining to challenge the core of banking business may be summarised as follows:

- The finance industry is globalising on an increasing basis.
- Entry barriers into banking are declining and therefore increasing the potential for deconstruction.
- Changes in regulation and a process of deregulation in particular are continuing.
- Information, trading and delivery technology is transforming the industry. The power of technology will be particularly decisive; it acts as both a threat and an opportunity to banks. It enables existing services to be provided more efficiently. It enables new services to be offered, it lowers entry barriers in some areas, and it changes the economics of delivery.



SIL has identified these challenges and integrated them into our Corporate Strategy, ultimately defining them as a competitive advantage, developing alternative ways of exploiting such changes. The unbundling of products and processes has enabled SIL to practise “cherry-picking” of services supplied, allowing for greater specialisation as market participants do find it necessary to offer the whole service or product.

Securities International Limited provides one-stop solution based financial management and project development services for our clients, being government, the corporate and institutional sectors of Commerce and Industry, and a few selected private clients. We embrace an expansionary vision, at the same time following well-defined business strategies.



Products and Services

Funding projects through our creative financial products is the key to our success.

Project Finance

Securities International Limited offers a customised solution to clients, combining technical skills and creativity where a specific product is provided or constructed where the repayment schedule meets the project criteria. Securities International Limited specialises in lease structuring and financing, underwriting equity issues, company Listings and debt Issuance.

Our structured finance solutions provide those companies seeking funding for project expansion, the ability to source funds from the international markets. We have the capacity to source funds from both bank and non bank financing houses, creating a significant funding network.

In the project development sector SIL can offer substantial proven experience to take a project from concept to implementation. SIL can structure the project package to meet specific project needs as well as meeting the compliance criteria to qualify for funding.

Interest Bearing Investments

Securities International Limited has an experienced group of representatives, who have been authorised to present to qualified investors a specific range of attractive yielding fixed interest products.

SIL has developed these products and operates a master account under which the fixed interest products are marketed and distributed. SIL's investor products have been designed and created to enhance client relationships and client loyalty and are unique to SIL and their clients.

The ability to understand, and to structure projects and assign them to appropriate financial structures is in essence what makes Securities International Limited unique.

Mergers, Acquisitions and Divestments

Mergers, acquisitions and divestments are a core element of Securities International Limited business. We have an extensive history of initiating, sourcing and negotiating such transactions to successful conclusions globally.

Expansion by acquisition, merging operations with suitable partners, divesting subsidiaries or selling entities in order to realize a return on equity investment all constitute key components of our mergers and acquisitions business. Essentially, we structure the critical steps in the M&A process from identifying potential acquisitions through valuation and completion of the deal.

Private Client Division

The Private Client Division (PCD) provides customised and expert investment management guidance. It comprises SIL's unique asset management strategies with its investment banking activities.

PCD serves high net worth individuals and families worldwide with a fully integrated wealth management service embracing portfolio management and philanthropic advisory strategies.

Our financial management strategies are unique involving property, equity and fixed interest portions that are generally assigned good credit ratings. They take into account taxation and other individual factors that are important to a client portfolio.

PCD provides a fully integrated approach to managing our clients' wealth, embracing discretionary portfolio management expertise and wealth preservation. PCD serves clients across Europe, selected Asian countries and the Middle East.



Mission Statement

Securities International Limited endeavours to provide high quality global financial and investment services.

We are committed to being honest, ethical and fair in all aspects of our business.

We strictly adhere to the letter and spirit of all laws and conform to locally accepted standards of good corporate citizenship in each country in which we do business.

We endeavour to fulfil our client's expectations without compromising the integrity of our organisation

Our Mission

Securities International Limited is managed by a fully qualified team of professionals and advisors and supported by a wide range of international industry experts and corporate achievers.

Securities International Limited draws on a vast pool of international experienced contacts and talents world-wide to assist in the effective facilitation of financial and industrial strategies.

Whilst SIL embraces an expansionary vision; SIL management remains focussed on key target areas of activity and follows a well-defined business strategy. Our focus is growth oriented.

Compliance

The Australian Securities and Investment Commission (ASIC) is the Australian Federal Government Body which administers and ensures compliance with the corporations' legislation. It regulates the activities of organisations that deal in securities.

The establishment and strict enforcement of such rules and regulations ensure that those granted a licence to conduct these activities adhere to the highest standard of compliance.

Confidentiality



Confidential information and trade secrets are important corporate assets that merit the same or greater protection as our physical assets.

Securities International Limited values our clients and therefore enforces a strict policy to ensure all confidential information is protected and not disclosed to a third party without our client's consent.

If your company is well managed and financially sound with definitive expansion objectives, we would like to discuss how we can assist you reach your goals.



Directory

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